

The webinar will begin in less than 10 minutes.









Hydraulic Systems & Plastic Injection Molding

The webinar will begin in less than 5 minutes.









All energy put into a hydraulic system must come out as:

Work or Heat

Noise or Heat

Friction or Wear









TEST YOUR KNOWLEDGE

When pipe diameter is narrowed to decrease flow, pressure:

Doesn't Change

Decreases

Increases









TEST YOUR KNOWLEDGE

Oil is:

Pushed into a Pump

Drawn into a Pump

Pulled into a Pump









TEST YOUR KNOWLEDGE

What percent of all plastic produced is recycled:

25%

9%

6%











Amber Fessler - NLGI CLGS; STLE CLS & OMA-I

- CITGO Senior Technical Services
 Representative
- Materials Engineer
- 12 Years of Experience in Lubricants
- STLE Certified
 - Certified Lubrication Specialist
 - Oil Monitoring Analyst I
- NLGI Certified
 - Certified Lubricating Grease Specialist



Erica McDonald

- CITGO Lubricants Sr. Product Specialist
- B.S. Integrative Biology with Minor in Chemistry
- 12 Years in the Lubricants Industry, including extensive experience at the CITGO Cicero Lab
- LubeAlert Oil Condition Monitoring Program Support



Luke Buchanan - STLE CLS

- Senior Account Manager NC/SC/VA/MD
- 12 Years Experience in the field of Lubricants, both Regional and National Accounts, specializing in the Industrial world.
- STLE CLS certified
- Former Marketer Sales Representative





Hidden Obstacles

Opportunities

Know Your Setting

Oil Analysis

Salesmanship
Tips & Tricks

Plastics Primer

The PIM Process

Mystik JT-9 LeakShield AW Hydraulic Fluids

- Excellent wear protection
- Thermal and oxidative stability
- Excellent rust and corrosion protection
- Demulsibility
- ISO 32, 46, 68, and 100
- HVI-32 and HVI 68
- High viscosity index
- Wide temperature range
- High dielectric strength 35 kV

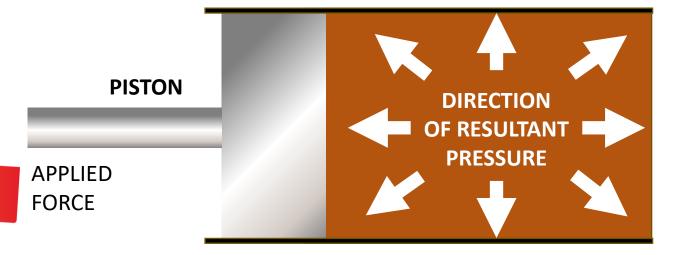




Basic Hydraulics Pascal's Law



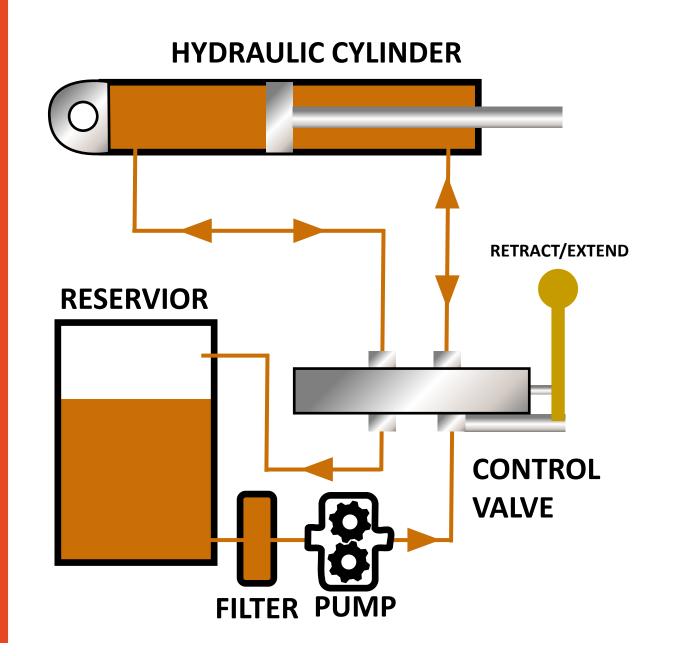




$$\Delta P = \rho g(\Delta h)$$

Components

- Fluid Reservoir
- Filter
- Pump
- Directional Control Valve
- HydraulicCylinder



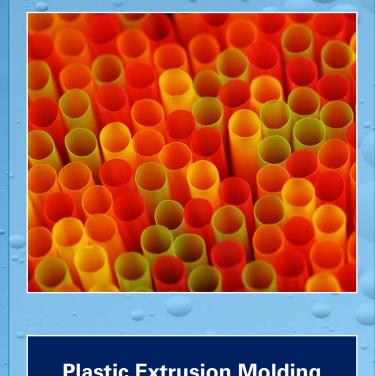
Hydraulic Fluids are EVERYWHERE



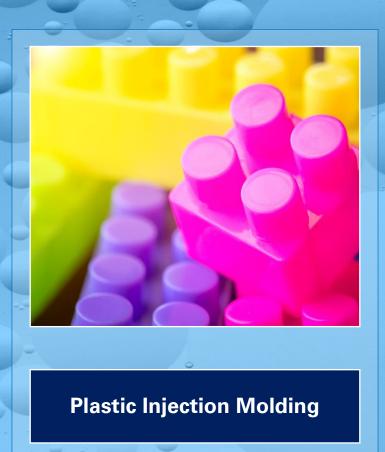


Know your setting and your customer's expectations before making a fluid diagnosis.

- Is it a dirty, unchecked, leaking system? Is it a clean, precise and well-managed location?
- The **Plastic Injection Molding** industry leans more towards the clean and organized side (versus heavy industrial mills).
- Advise on reliability & uptime.



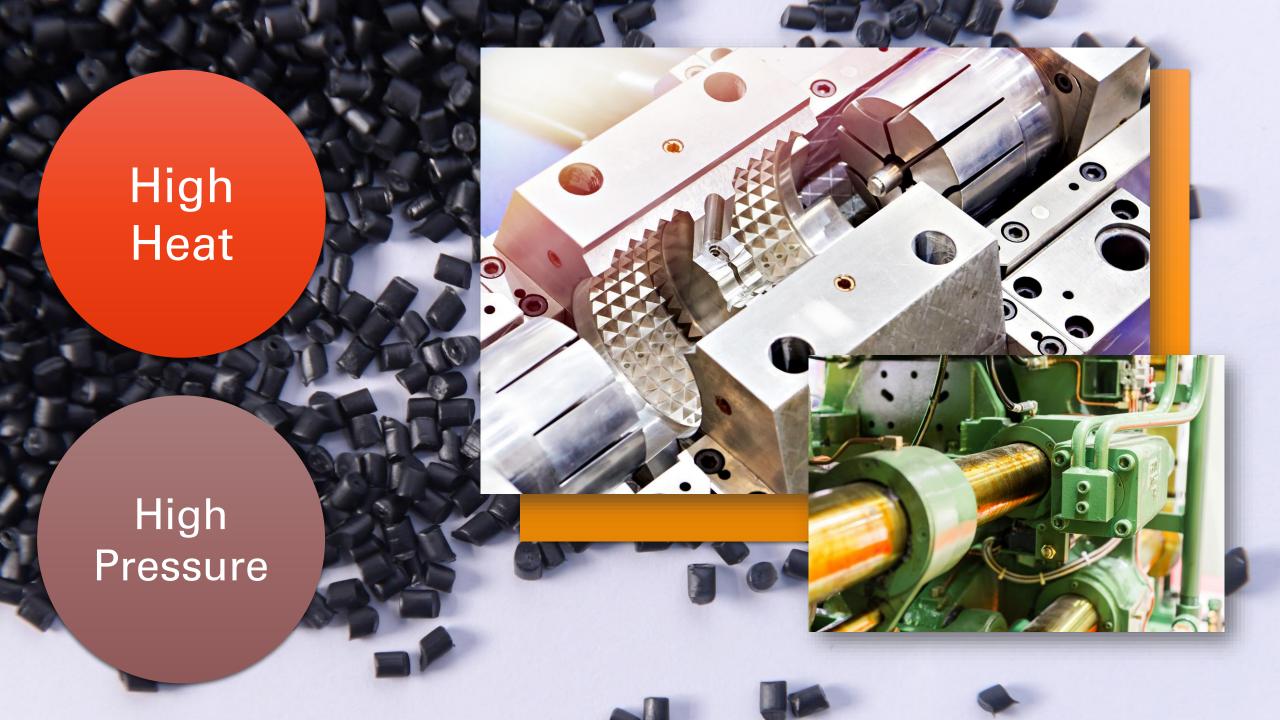


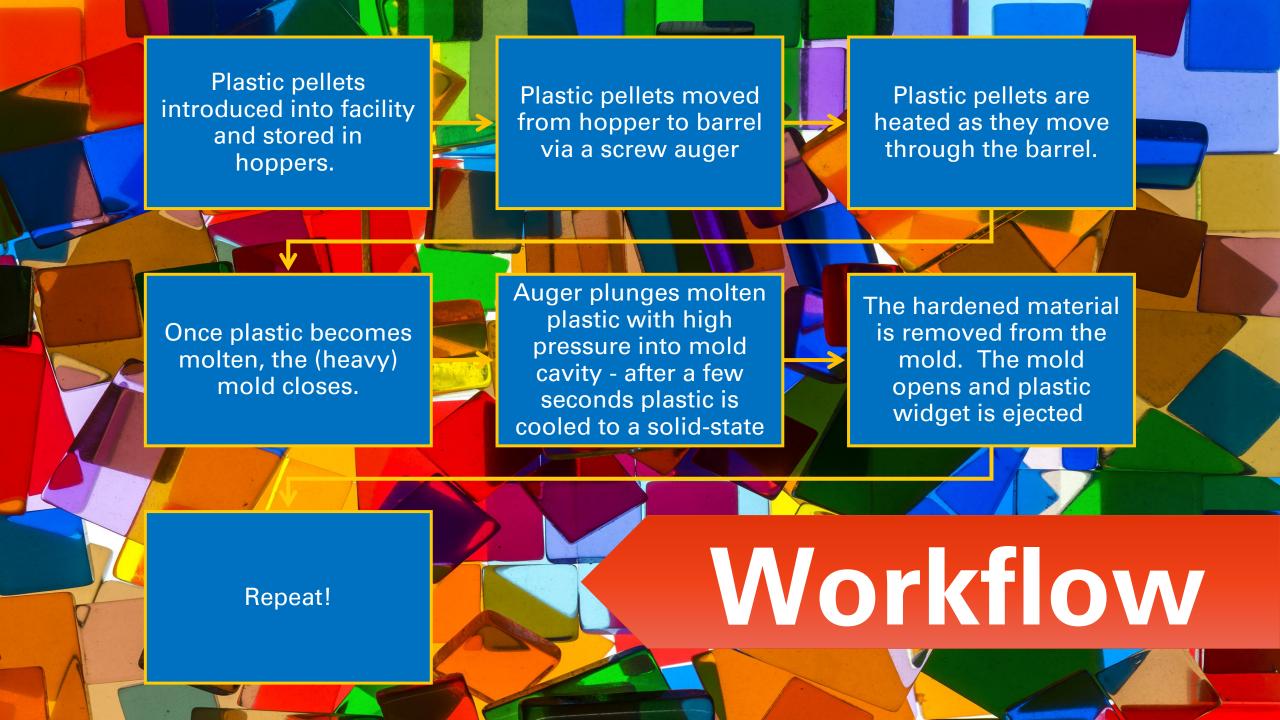


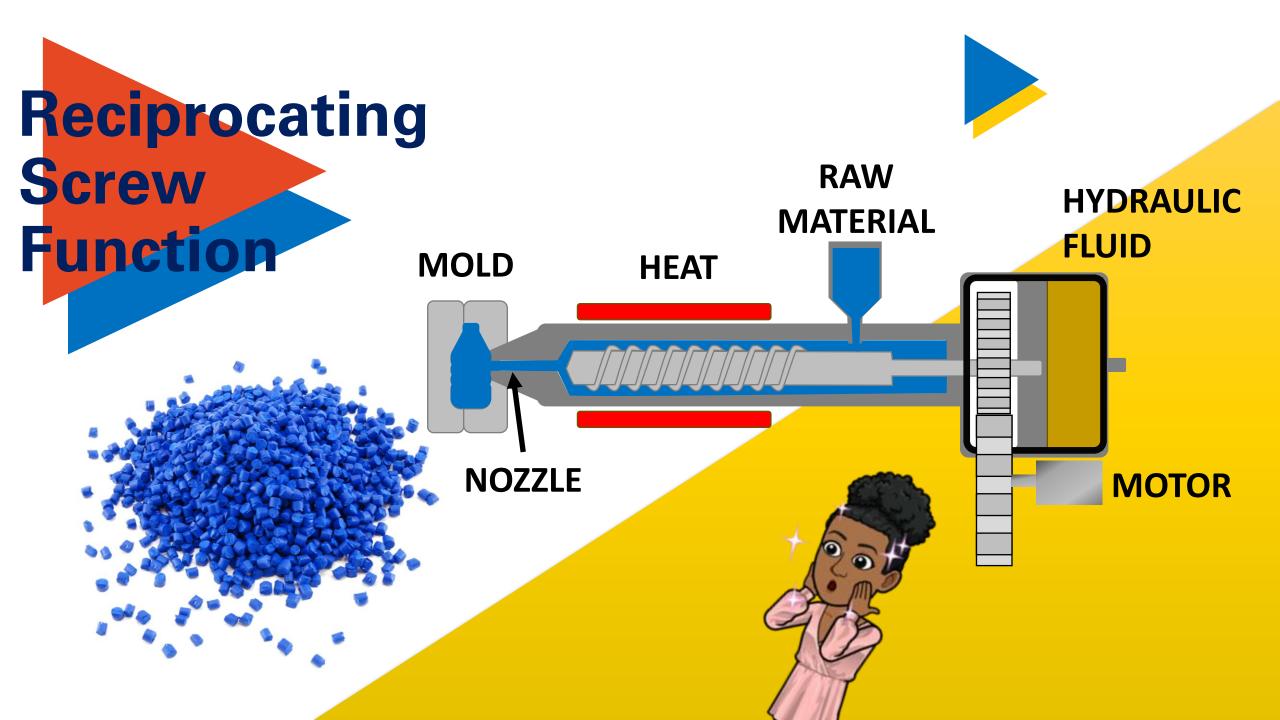


Stationary Hydraulic Equipment









osity Grades

Performance Features	Vis 32	Vis 46	Vis 68	Vis 100	HVI-32*	HVI-68*
Non-conductive Hydraulic Fluids Suitability (Dielectric Strength)						
Oxidation & Thermal Stability						
Anti-Wear Protection						
Wide Temperature Application						
Corrosion Protection						
Leak Control						+ 2
Green Color						

- HVI-32 and HVI-68 are guaranteed to have a dielectric strength of no less than 28kV when packaged and can be used as nonconductive hydraulic oils.
- Dielectric strength is extremely sensitive to humidity and contamination. Once containers are opened, the dielectric strength does not remain at its original value. Containers should be kept tightly sealed and stored in a dry environment.

Oil Analysis



The goal is to make the customer as RELIABLE as possible

OIL ANALYSIS IS THE WAY

- ✓ Current health of the oil
- ✓ Current health of the machine
- ✓ We can stop the dedicated staff & time to change out
- ✓ We maximize life of oil cost/investment
- ✓ We get to see the trend of both oil life, machine health and maintenance practices!

An experienced maintenance manager would:

- Perform small checks versus a regular change out
- Take a sample vs. waiting for failure
- Understand the maximum value
- Diagnose the right hydraulic fluid

It Can Get Hot!

Your Physical Senses Can Help Here

Thermal Oxidation Is A Reaction To Temperatures And Helps You Know What Catalysts May Come Along The Way

Arrehenius Rule Present

Can We Use Trend Analysis To Eliminate Thermal Oxidation?



HOT, HOT, HOT!



Compatibility of Common Elastomers and Plastics with CITGO Products

Elastomer/Plastic	Abbreviation	Trade Names	Mineral Oil	Synthetic Hydrocarbon	Synthetic Ester	Water/Glycol
			HyDurance AW,			
			HyDurance AW All Temp			
		Example Products	Mystik JT-9 LeakShield			
			Clarion AW Hydraulic	HyDurance AW Synthetic		FR WG-40XD.
			Fluids	Fluids	Clarion Green Bio	Glycol FR-5046HP
Polyacrylate	ACM	HyTemp	Very Good			
Ethylene-Acrylic	AEM	Vamac	Good	Good		
Ethylene-Propylene-Diene Monomer	EPM, EPDM	Duttral, Nordel, Vistalon	Poor	Poor	Poor	Recommended
Fluoroelastomers	FKM, FPM	Viton, Fluorel	Very Good	Very Good	Very Good	Suitable
		NBR, Purbunan, Buna-N.				
		Chemigum, Hycar, Paracril,				
Nitrile (Acrylonitrile-Butadiene)	NBR. XNBR. HNBR	Nipol, Krynac, Europrene	Good	Good	Poor to Good	Suitable
Perfluoroelastomers	FFKM	Kalrez, Parafluor	Very Good	Very Good		Oditablo
Polychloroprene	CR	Neoprene	Fair	Fair to Good	Poor	Suitable
Silicones	MQ, VMQ, PMQ, FMQ	VMQ	Poor to Good	Poor to Good	Poor to Fair	
Styrene-Butadiene	SBR	SBR, Buna-S	Poor	Poor to Good	Poor	Suitable
Polvester		ĺ	Good	Good	Poor to Fair	
Polytetrafluoroethylene	PTFE	Teflon	Very Good	Very Good	Very Good	Suitable
Polyamide	PA	Nylon, Zytel	Poor to Good	Poor to Good	Poor	
Polycarbonate	PC		Good			
Natural Rubber	NR		Poor to Fair	Poor to Fair	Poor	Suitable
Polyethylene	PE (LDPE, HDPE)		Good	Good	Good	
Polypropylene	PP		Good to Poor			
Butyl Rubber	IIR		Very Poor to Poor	Very Poor to Poor	Poor to Fair	
Polyvinyl Chloride	PVC	PVC	Poor to Good	Poor to Good	Poor	
Chlorosulfonated Polyethylene	CSPE, CSM	Hypalon	Fair			
Polyether Ester	TPC-ET	Hytrel	Good			
Polyurethane	PU		Good to Fair			
-						
Polyoxymethylene, Polyacetal, acetal						
resin, polytrioxane, polyformaldehyde,		Delrin, Kepital, Celcon,				
and paraformaldehyde	POM	Hostaform and Ultraform	Excellent - Good			
Fluorosilicone	FSI		Good	İ		
Ethylene-Propylene Rubber	EPR	Ì	Poor	Poor		Good
Fluorovinyl Methyl Silioxane	FVMQ	Fluorosilicone	Good to Excellent	1	1	

Note: Always consult the elastomer supplier or Original Equipment Manufacturer (OEM) regarding the compatibility of a specific material with the lubricant to be used. If in doubt, have the elastomer/lubricant combination tested.

ASTM D6158 HM

DIN 51524-2

Fives Cincinnati

P-68, 69, 70

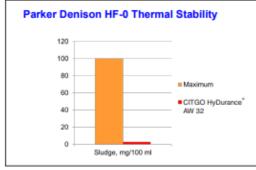
Parker
Denison HF-0

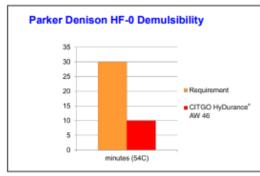
APPLICATIONS

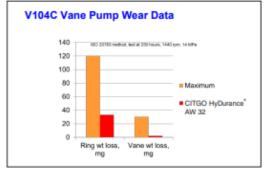


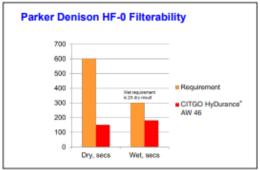
- Recommended for service in industrial and mobile hydraulic systems when used in accordance with equipment manufacturers' recommendations.
- Designed to provide enhanced service life to vane, piston, and gear pumps as well as other circuit components such as motors and servos.
- Recommended for use as a gear and bearing lubricant in industrial applications where rust- and oxidation-inhibited oils are required.
- · Meet or exceed the following manufacturer specifications:

ASTM D6158 HM Fives Cincinnati P-68, 69, 70 Parker Denison HF-0 DIN 51524-2 Eaton Brochure 03-401-2010 Bosch Rexroth RDE-90235 General Motors LS-2 JCMAS HK P041 ISO 11158 HM SEB 181 222 US Steel 126, 127, 136









Applications & OEMs

Eaton Brochure 03-401-2010

JCMAS HK P041

SEB 181 222

General Motors LS-2

Bosch Rexroth RDE-90235

US Steel 126, 127, 136 SER NO

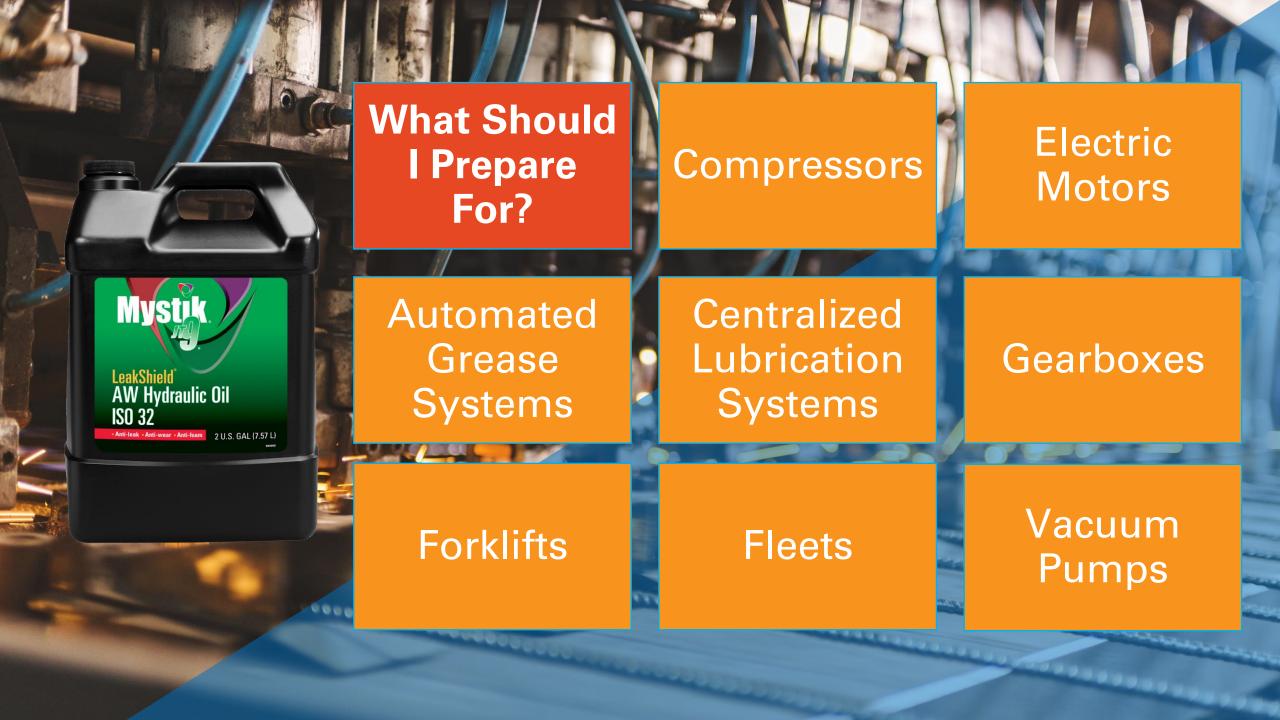
MODEL DATE

CAP US GAL LITERS

MATERIAL 5052 ALUMI

Noted.

ISO 11158 HM



Benefits and Features



Reactive Maintenance

- AllowAssets toRun toFailure
- Very Costly

reventative Maintenance

Preventing Problems Before They Occur

Predictive Maintenance

Predicting Problems to Increase Asset Reliability

Additional Lubrication Options

HyDurance AW Fluids

■ ISO 22, 32, 46, 68, 100 and 150

HyDurance AW All Temp Fluids

- High viscosity index
- Wide temperature range
- ISO 32, 46 and 68

HyDurance AW All Synthetic Fluids

- Premium, ashless hydraulic fluid
- ISO 46 and 68

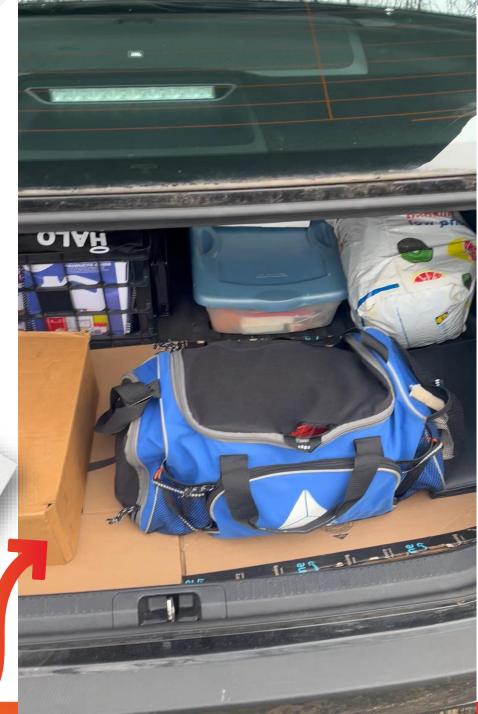
Clarion Food Machinery AW Fluids

■ ISO 32, 46 and 68



TOOLS OF THE TRADE





Running Hot?

Sampling?

Lubricators?

Pump Issues?

Storage Good?

Emergency Needs?

Follow up with what makes YOUR salesmanship unique and different.





Questions?

Please post your questions using the Q&A function.





Contact Us

Lubes Answer Line 800-248-4684

8:00 AM - 12:00 PM 1:00 PM - 5:00 PM CT Monday - Thursday

8:00 AM - 12:00 PM 1:00 PM - 4:30 PM CT Friday

lubeshelp@citgo.com







March 22, 2024 CITGARD On Road

April 19, 2024 **Specialty Greases**

May 24, 2024
CITGARD/Mystik
Off-Highway



Mark Your Calendars

2024 Spring Lubes School



April 1 - 5, 2024

The Westin Houston, Memorial City

Registration details coming in early February



Thank you & see you next time!

