

# Tech Talk

## Lubrication in the Construction Industry

The tech talk will begin in  
less than 10 minutes.



# Tech Talk

## Lubrication in the Construction Industry

The tech talk will begin in  
less than 5 minutes.



# Tech Talk Starting Soon...



**WANT TO REDUCE YOUR FLEET DOWNTIME?**

**CITGARD**  
HEAVY DUTY ENGINE OIL

IMPROVED ENGINE DURABILITY | INCREASED FUEL ECONOMY  
STREAMLINED INVENTORY | LOWER CARBON FOOTPRINT

LEARN MORE

### Brundage-Bone Decreases Fuel Cost by 2% After Switching to CITGARD® 700 10W-30 Low Viscosity Heavy Duty Engine Oil

The largest concrete pumping company in the United States – Brundage-Bone – operates the most extensive and diverse fleet of concrete pumping vehicles and equipment in the nation. Reducing annual fuel costs - their largest expense - improving equipment availability and operational efficiencies are top business priorities.

Always looking to create value, CITGO presented tools and resources to help Brundage-Bone analyze its equipment and fleet to gain insights on how low viscosity engine oils, specifically formulated for improved fuel economy, could help meet their goal of lower fuel costs.

Following consultations with CITGO technical experts, Brundage-Bone made a switch from CITGARD 600 15W-40 to CITGARD 700 Synthetic Blend 10W-30 Heavy Duty Engine Oil. Six months of careful evaluation of fleet performance data from Brundage-Bone's independent telematics solutions provider showed that Brundage-Bone realized a 2.23% annual fuel cost savings by switching to CITGARD 700.

**A Consultative Approach to Sales**

The CITGO team works closely with Brundage-Bone's General Manager, Mark Young, and its National Service Manager, Jeff LaBounty, to understand their overall lubrication program, goals for reducing their fuel costs and gas spend per mile before making recommendations that would benefit their operations. Brundage-Bone names CITGO as its preferred lubricant supplier and the concrete pumping giant has adopted other CITGO lubricants, including hydraulic fluids, greases, gear oils and concrete release agents, for its operations.

*"2.5% savings on fuel cost for us is huge as fuel is our largest expense. But our relationship with CITGO has moved beyond savings in cost. Their ordering portal is intuitive and simple to use and their US-based customer support team responds promptly to our need."*

— Jeff LaBounty  
National Service Manager

**BRUNDAGE-BONE**  
CONCRETE PUMPING

**CITGO**  
LUBRICANTS

Results may vary based on operating conditions and other factors. For guaranteed results, speak to your CITGO authorized representative about the CITGO Guaranteed Economy Program.



# CITGARD 700

## Synthetic Blend Engine Oils

# CITGO TRANSGARD

## Tractor Hydraulic Fluids

### Off-Highway Applications

MAKE: JOHN DEERE • MODEL: 644K Z-Bar/ High-Lift/Powerlcl (4WD Loaders) • ENGINE: DT • YEAR: 2008-

#### HYDRAULICS

CITGO® CITGARD® 700 Synthetic Blend Heavy Duty Engine Oil SAE 10W-30  
CITGO CITGARD 600 Heavy Duty Engine Oil SAE 10W-30

#### TRANSMISSION (POWERSHIFT)

CITGO TRANSGARD® Tractor Hydraulic Fluid

#### ENGINE (DT) (DEERE 6068H, 232 HP)

CITGO CITGARD® 700 Synthetic Blend Heavy Duty Engine Oil SAE 15W-40  
CITGO CITGARD 600 Heavy Duty Engine Oil SAE 15W-40

#### GREASE POINTS

Mystik® Lithium Extreme Pressure #2 Grease  
Mystik LithoPlex® Red Tacky #2 Grease  
Mystik JT-6® High Temp #2 Grease

#### AXLES (FRONT/ REAR, EACH)

CITGO TRANSGARD Tractor Hydraulic Fluid



CITGO OFFERS MANY OTHER SPECIALIZED PRODUCTS TO MEET DIFFERENT EQUIPMENT REQUIREMENTS FOR THE CONSTRUCTION SECTOR.

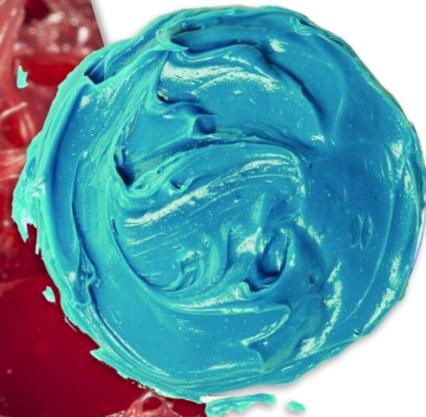
Always contact your equipment manufacturer for updated and proper lubricants recommendations.



Tech Talk Starting Soon...

# Mystik LithoPlex

3% Moly  
5% Moly



Tech Talk Starting Soon...

Note: Package design subject to change.

# Mystik JT-6

SynBlend 460 Moly Plus



Tech Talk Starting Soon...

# Tech Talk

## Lubrication in the Construction Industry



# Amber Fessler - NLGI CLGS; STLE CLS & OMA-I

- CITGO Senior Sector Manager
- Materials Engineer
- 14 Years of Experience in Lubricants
- STLE Certified
  - Certified Lubrication Specialist
  - Oil Monitoring Analyst I
- NLGI Certified
  - Certified Lubricating Grease Specialist



# Want Resources?

2026 Programs Guide

Support Literature

Social Media Toolkit

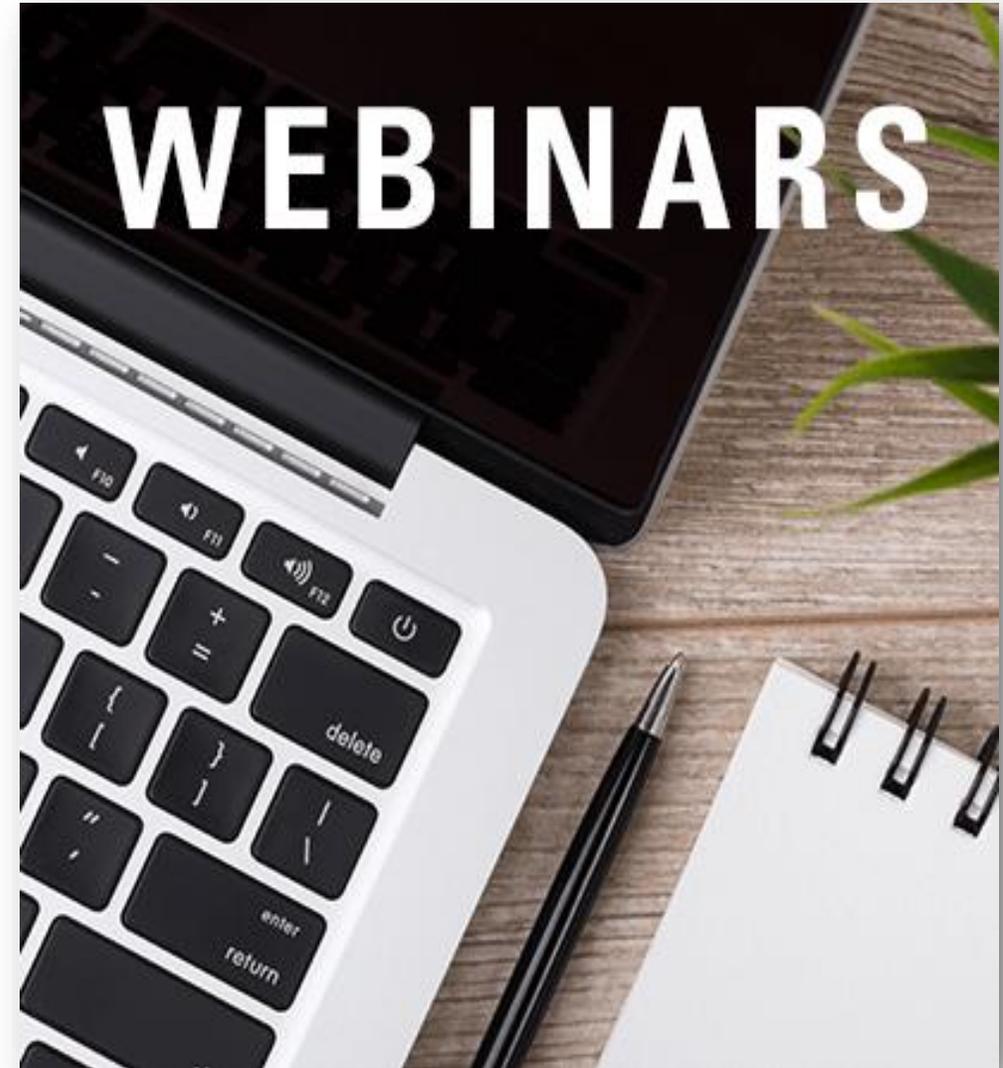
Webinars

The screenshot shows the CITGO MarketNet website. At the top left is the CITGO logo. To its right is the text "MarketNet" followed by a dropdown menu currently set to "Lubes". Below the logo is a search bar. A vertical navigation menu on the left lists various services: ABOUT CITGO, ACCOUNT MANAGEMENT, STANDARD ORDERS, NATIONAL ACCOUNTS, FREIGHTFREE OPTION, SWIFTSHIP PROGRAM, CLARION SWIFTSHIP PROGRAM, PRODUCT INFORMATION, LUBES ADVISOR, PRODUCT CROSS REFERENCE, PLANTS, LUBEASSURE, MARKETING TOOLBOX, TRAINING AND WORKSHOPS, and USER PROFILES. The main content area features a welcome message: "Welcome, Lubricants Customers, to CITGO MarketNet®". Below this is a grid of resource tiles including: SHOP PRINT STORE, GO FOR THE GREEN, 2026 PROGRAMS GUIDE, MARKETER COUNCIL INFORMATION, AUTOMOTIVE LUBRICANTS PROGRAM, Webinars (CLICK TO REGISTER), Lubes Advisor, Learn About LubeAlert, LubeAssure, PRODUCT CROSS REFERENCE, SOCIAL MEDIA TOOLKIT, GREASE TOOLKIT, JUST TRY IT, PC-12 TRUCK STOP, and VEKTOR PARTNER. At the bottom right, there is a featured section for the "2026 Lubricants Programs Guide" with the text "Now Available: 2026 Lubricants Programs Guide" and "View the 2026 Lubricants Programs Guide to kick-start the new year right!".

# Future Webinars & Tech Talks

**April 6:** PC-12 Update: The Next Generation of Heavy Duty Diesel Engine Oils

**April 20:** Tech Talk: Grease



# Steven Bowles – CLS & OMA-I

- CITGO Sr. Product Specialist
- B.S. Zoology & M.S. Environmental Science
- 21 Years of Experience in Lubricants
- 16 Years of Experience in Laboratory Supervision/Analytical Chemistry



# David Turner – NLGI CLGS, STLE CLS & OMA-I

- CITGO Senior Sector Manager
- Chemical Engineer
- 40+ Years Experience in Lubricants
- Active in STLE, NLGI, and ASTM



# Let's Talk About

- Engine Oils
- Hydraulic Oils
- Gear Oils
- Transmission Fluids
- Tractor Hydraulic Fluids
- Greases



**Thank You!**

See you next time

