



## GREAT RATES LOW PAYMENTS

**EXCLUSIVE GILBARCO DISPENSER PROGRAM** 

BENEFITS OF FINANCING WITH PATRIOT CAPITAL INCLUDE:

- BELOW MARKET RATES
- ONLY COLLATERAL IS THE EQUIPMENT
- EASY 1-PAGE CREDIT APPLICATION
- ONLY TWO PAYMENTS IN ADVANCE TO GET STARTED!



3.9%

**\$839**For 24 Months

4.9%

**\$579**For 36 Months

\$373

For 60 Months

\$329

**6.9**% For 72 Months

All packages have a wide variety of available options including EPP, Totalizers, Speakers, Graphics and more. ● Financing provided by Patriot Capital● 2-Year Warranty with Parts, Mileage, Travel and Labor on Kits. 8 Year Applause ™ TV contract required for dispenser as shown in image. This is a limited time offer. Finance rates, program details, and program availability are subject to change. Please check with your Gilbarco distributor for the latest program details. Visit https://info.gilbarco.com/program-select for more details.



## **OWN YOUR FUTURE**

But don't just take our word for it, let the numbers speak for themselves. 5.9% financing on new dispensers or retrofit kits.

FIRST YEAR EXPENSES	GILBARCO OWNERSHIP PLAN	THIRD PARTY RENTAL
Approximate Price for 5 Kits	\$46,981	N/A
Installation Cost	\$6,400	\$6,400
Section 179 Tax Savings	(\$14,919)	N/A
Total Monthly Payments Year 1	\$11,100	\$8,520
Rental Expense Write-Off	N/A	(\$2,660)
ALL IN COST YEAR 1	\$2,581	\$12,260

LIFE OF CONTRACT EXPENSE	GILBARCO OWNERSHIP PLAN	THIRD PARTY RENTAL
5 Kits Total Payments / 8 Years	\$55,500	\$64,160
Installation Cost	\$6,400	\$6,400
Section 179 Tax Savings	(\$14,919)	\$0
Installation Cost After Year 4	N/A	\$6,400
Rental Expense Write-Off	N/A	(\$21,280)
ALL IN COST/LIFE OF CONTRACT	\$46,981	\$59,680

Tax savings based on 31.22% tax rate. Your savings may vary.

Renting an EMV solution might seem like a good choice, but it really raises some additional questions:

- What happens to your equipment when the rental period is finished?
- What happens if you sell your site?
- What happens if you want to upgrade to other equipment?

Why deal with those guestions when you can own your equipment for a monthly payment similar to rental cost?

- Financing saves you money.
- The IRS provides an incentive to buy.
- There is no incentive to rent.
- Current Section179 regulations allow you to accelerate depreciation saving you a ton of money in year one while at the same time helping to maximize your cash flow.
- After 5 years you own the equipment.

Don't trust the future of your business to a rented third party solution.

Fueling and convenience store equipment and technology is Gilbarco's ONLY business, and has been for 155 years. We'll always be here when you need us — today, tomorrow, and for years to come.

**155**+

YEARS OF OPERATION

**720K**+

GILBARCO FUELING POSITIONS

350K+

**EMV-CAPABLE CRINDS** 

3K+

AUTHORIZED SERVICE CONTRACTORS



